

In the News: Local Construction Firm Converts Outdated West Roxbury Space into Trendy New Eatery

January 15, 2007

Vision Builders Co. Continues to generate buzz by completing build outs, renovations and remodels in record time.

FRAMINGHAM, MA...Anthony Gagliardi, Chief Operating Officer of the high-profile general construction management firm, **Vision Builders Co.**, recently completed the build-out of a new Comella's Restaurant at 1844 Center Street in West Roxbury. Comella's, a dine-in/ take out restaurant specializing in homemade, family-style Italian fare, already has two local locations, in Wellesley and West Newton.

Vision Builders specializes in build-outs and renovations for new and existing companies, and continues to meet its goal of completing projects in record time, against all odds.

The firm took on the task of converting an old print shop into this full-service restaurant, a tall order considering the short timeframe and complex nature of the project. "We had to build the restaurant out from scratch, doing extensive electrical and plumbing work, adding venting and a sewer line" says Gagliardi. "We had to work with all of the adjacent tenants on the block, which impacted their businesses," he adds. "This was certainly more than just a cosmetic renovation."

Gagliardi's team started the project before Thanksgiving, and finished all construction in early January. Comella's received occupancy permits the last full week in January, and opened its doors just this week, on Monday, January 29th.

Matthew Comella, who owns and will operate the restaurant's new location with his brother John Paul, says he's thrilled with the outcome. "Anthony lived up to every promise he made," he notes. "He realized that getting open quickly was a priority for us, and that timing was a real factor." Comella says Gagliardi really rolled with the many changes that popped up during the design and construction process.

"Anthony will definitely be our general contractor when we open more locations in the future," says Comella. "We don't have any immediate plans to expand, but we're always looking for

new opportunities, he adds. "Knowing that we can build out or remodel a location with a quick turnaround like this gives us great piece of mind."

This is not Vision Builders Co.'s first entrée into the restaurant end of the construction business. The firm made a name for itself in the latter part of 2005, when Gagliardi and his team completed a very abbreviated renovation for Bob's Southern Bistro, a well-established South End restaurant and catering business. The project, which included some remodeling and expanded seating, had to be completed in just two weeks. Vision Builders met the deadline.

Gagliardi also turned the site of former "Applebee's" in Framingham into Firefly's Bodacious Bar-B-Que and Beyond, a well-known local "barbeque joint" that packs in the customers on a regular basis. This time, he had six weeks for a complete renovation.

Those experiences and on-the-job training in a former family construction business prepared him well for the hurdles he faces every day. "Comella's was a great project for us, because I was able to put all of the knowledge I've gained over the years to work for them," says Gagliardi. "Restaurants are challenging because of the all the infrastructure issues, and the extra little details, so it's very rewarding to see it all done well."

Next, **Vision Builders** will build out a new South Shore location of Firefly's in Quincy. Gagliardi also has some retail projects on the books for this year, which include the build-outs of several franchise locations of Mattress Discounters, a company that he's worked with for several years on locations up and down the East Coast.

"What's unique about our company is that we're completing the majority of these jobs in weeks, not months, which is pretty much unheard of in the construction business" says Gagliardi. "Business owners are quick to realize

that's our biggest selling point. When they want to capitalize on a growing marketplace, time is money."

About Vision Builders Co.:
Vision Builders is a nationally-Recognized new breed of general contracting and construction management firm with a business model that places equal emphasis on the quality of the client experience as the quality of the finished product.

It focuses on developing close working relationships built upon shared vision, open dialog, and skilled craftsmanship. The private firm, established in 2005, works with new and existing companies in a variety of industries that require renovations and construction build-outs. Vision Builders has completed projects for several restaurants, well-known retail operation Work 'n Gear, with locations in Maine, Massachusetts, New York, Connecticut, New Jersey and Pennsylvania, and national Chain Mattress Discounters, with location in Virginia and Massachusetts.



*If you can envision it,
we can build it.*

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